

North Shore Yacht Club

Bridge Minutes

Tuesday, September 8, 2020

1. Call to Order: The meeting was called to order at 7:37 pm by L. Kulla

Present: Linda Kulla, Commodore; Peter Hirschhorn, Rear Commodore; Carlo Zaskorski, Fleet Captain; Colin Schneider, Treasurer; Ruta Ledins, Secretary; Bill Palafox, Trustee; Evan Spence, Trustee; Roger Lifson, Trustee

Absent: James Ebenau, Trustee; Edward Flores, Trustee; Karen Verola, Trustee

2. Announcements: L. Kulla noted that Jerry Rosenblum passed away on September 3, 2020. She asked M. Dempsey to send a condolence note from the club.

3. Approval of Prior Meeting Minutes:

Motion: C. Zaskorski makes a motion seconded by P. Hirschhorn to waive the reading of the minutes and accept the August 11, 2020 Bridge minutes. The motion is approved unanimously.

4. Officer/Committee Reports:

a. Commodore's Report:

L. Kulla notes that the International Canoe Federation (ICF) regatta has been rescheduled for July 9-11, 2021. The deposit check from the Mansion is still pending. The Commodore's party has only 17 RSVPs; need to send out another email blast to get additional participants.

Action Item: B. Palafox to send out email for Commodore's party.

b. Rear Commodore's Report:

P. Hirschhorn spoke to Capt. Vic about the storm damage to awning – the pole is bent. We could possibly change the pole ourselves. There is not enough damage to the clubhouse to make a claim and the piling does not have to be replaced.

c. Treasurer's Report (See attached report):

A new computer has been installed and Erica is migrating information to the new system. Quickbooks was purchased. C. Schneider notes that he reached out to Chase regarding requesting forgiveness of the payroll protection loan. We need to wait until the process is defined. There have been two interviews for bookkeepers, but both turned down the opportunity.

Total Checking/savings in accounts has decreased from \$131,197 to \$99,593 from 7/31/2020 to 8/31/2020. Anniversary fund has \$10,000; the launch fund/building fund has \$36,400. Club's investments currently total \$297,459.51.

YTD income is \$214,894, down 7.6% compared with prior year. Dues are down 15.9%, junior sailing income is up 89.7%, and boat share program income is up 50%. Expenses are down 5.1% and net income is down 11.8%.

Accounts receivable as of 9/8/2020 is \$7,072.68, with greater than 90-day receivables at \$2,376.86.

Action Item: Linda to call Alvarez, DellAguilla, Giaramita and Purani. B. Palafox/M. Dempsey to call Herberts regarding accounts receivables.

Woody completed an audit of the June 30, 2020 books and all is in order.

Action Item: Everyone submitting budgets needs to develop next year's budget and submit to C. Schneider so that first draft can be reviewed in October. Will vote on the budget in November and the new year starts December 1.

Action Item: C. Schneider needs to be put on investments as signatory.

d. Fleet Captain Report (See attached report):

- **NSYC floating dock** Capt. Vic has been in contact with Eric Melrose for an estimate for repair of the floating dock and railings that were damaged by a 60 ft. power boat that broke loose.
- **Mako** is in use for race committee & both launches are ok. Capt. Vic. Is working on servicing the hydraulic steering gaskets on the Victor launch.
- Junior sailing boats are in storage in basement. Capt. Vic has painted winter sticks for the moorings,
- **Under Toad**, has been sailed, by Evan, Neil, Paul, Carlos, Ernie, Adriana, Victor, with no issues lately. Lloyd Herman & Capt. Vic replaced the vang & Victor Mora replaced the rope clutch handles. UT is in need of ongoing maintenance i.e. CZ will seek volunteers to replace worn cam cleat fair leads.
https://www.harken.com/uploadedfiles/Product_Support/PDF/4685.pdf
- planning for decommissioning UT to be scheduled and volunteers shanghaied.
- **NSYC BSP** is very fortunate that UT has been looked after when issues arise by Richard Raskin, Bill Palafox, Robert Coles, Marc Epstein, Lloyd Herman.

Action Item: C. Schneider and R. Lifson to identify attorneys familiar with maritime damage recovery.

Action Item: Carlp, Bill and Robert to assess state of automatic bilge pump on UT.

Membership (see attached report):

One strong Social Associate/Boat Share/Junior Sailing candidate for 2021 toured NSYC since the last Board meeting.

New members approved by the Board for 2020 thus far:

- 2 Social Associate/Boat Share members (DellAquilas, Puranis and Herberts)
- 1 Affiliate (Harrisons)

e. Education Report: On hold; nothing to report

f. Marketing and Communication (see attached report):

- Visitor Open House slated for Oct 25; will be limited to Board members and Boat Share representatives
- Website:
 - Online Laser Sailboat Reservations, Post Sail Report, program description and procedures are working fine on nsync.net.
 - Website edits, updates, fixes continue...esp. calendar, Borden Cup, Moonlight Regatta and Commodore's Cup updates.
 - nsync.net remains an excellent marketing tool & source of membership leads
- Blinker: Recent issue June 2020...next issue TBD
- Eblast: Continue

g. Race Management (see attached report):

- Recruiting our own race committees remains a challenge and takes extraordinary effort to complete any race committee line-up
- 2 successful and well-attended Club races (Epstein single-handed and Smith double-handed) thus far.
- Borden Cup, originally planned for Sunday, August 16 was postponed due to weather and rescheduled to Sunday, September 27th.
- Moonlight Regatta slated for Saturday; August 29th (sans post-race breakfast) was cancelled... insufficient entries.
- Commodore's Cup with 6 entries as of Sept 8 is slated for the 1325 First Warning on Sunday, Sept 13, in conjunction with LIVE Party on outer decks which starts at 1400... reservations are require
- Thirsty Thursday racing is over for the season
- Manhasset Bay One Design racing has picked up. Expecting participation to the end of September.

Action Item: L. Kulla to put on agenda for December and January- how to get race committee participants.

h. Boat Share:

- Bill organized recent Skipper Qualifications for Epstein with DellAquila, Cohen with Hausner and Palafox with Spoonhower.
- Gary is slated to provide sailing lessons for the 2 newest Boat Share members.
- We now have 10 Qualified Skippers....12 total in Boat Share, max available...15.
- As a result of the laser program, now have 5 individuals certified.

i. **Junior Sailing:** nothing new to report

k. **Investment/Audit:** nothing to report

5. Old Business/Action Points

Action: Bylaws need to be updated to include investments; that will be done in the fall.
L. Kulla to contact K. Magida and H. Goldsmith

Action: K. Verola to match new members to committees where they have interest.

Action: P. Hirschhorn to investigate Helly Hansen/other clothing for anniversary. He will need to get feedback from members regarding their interest given the cost. Will need to get orders from members and commitments to purchase prior to putting in orders.

Action: Work parties to be arranged for the fall; L. Kulla to draft eblast to membership to find people to work on specific projects.

6. New Business

Action: L. Kulla expresses the need to continue to look for a new vice commodore who can move up and assume the responsibilities of the commodore. She has reached out to all past commodores for assistance.

There being no further business, on a motion from R. Lifson, seconded by P. Hirschhorn the meeting was adjourned at 9:03 pm.

Respectfully submitted,
Ruta Ledins
Secretary