

**North Shore Yacht Club**

**Bridge Minutes**

**Tuesday, August 11, 2020**

**1. Call to Order:** The meeting was called to order at 8:10 pm by L. Kulla

**Present:** Linda Kulla, Commodore; Carlo Zaskorski, Fleet Captain; Colin Schneider, Treasurer; Ruta Ledins, Secretary; Bill Palafox, Trustee; Evan Spence, Trustee; Roger Lifson, Trustee; Karen Verola, Trustee

**Absent:** Peter Hirschhorn, Rear Commodore; James Ebenau, Trustee; Edward Flores, Trustee

**2. Announcements:** none

**3. Approval of Prior Meeting Minutes:**

**Motion:** K. Verola makes a motion seconded by B. Palafox to waive the reading of the minutes and accept the July 14, 2020 Bridge minutes. The motion is approved unanimously.

**4. Officer/Committee Reports:**

**a. Commodore's Report:**

Y. Rosenstock is present to inform the Bridge that the International Canoe Federation (ICF) would like to schedule a new date for the 3-day regatta in 2021. He proposes and the Bridge accepts July 9-11 as the tentative dates assuming Covid-19 is no longer a factor. He will contact ICF with these dates.

**Action:** K. Verola to follow up with Glen Cove Mansion regarding receipt of deposit.

**b. Rear Commodore's Report:**

C. Zaskorski reported in lieu of P. Hirschhorn that there was storm damage to awning, lower dock and possibly pilings. The insurance adjuster will be coming out in the next day. Insurance has a \$5K deductible. Each float will cost \$50-60K for new; insured for \$10K. Estimate the dock may cost \$25K and pilings may need to be replaced. The minimum cost is \$35K.

**c. Treasurer's Report (See attached report):**

Job posting has been sent out for bookkeeper/office manager position. A new computer has been purchased. C. Schneider is working on installation. There is a need for a new scanner.

Total Checking/savings in accounts has decreased from \$139,759 to \$131,197 from 6/30/2020 to 7/31/2020. Anniversary fund has \$10,000; the launch fund/building fund has \$36,400. Club's investments currently total \$285,856.32.

YTD income is \$214,848, down 5.4% compared with prior year. Dues are down 15.2%, junior sailing income is up 95.5%, and pay in lieu of work is up 118%. Expenses are down 7.6% and net income is up 8.5%.

Accounts receivable as of 8/11/20 is \$11,268.32 with greater than 90-day receivable at \$109.31. Per L. Kulla Alvarez promised to pay by the end of the year; the Morans changed their membership to Associate; credit given to E. Spence and refund completed for H. Silver.

**d. Fleet Captain Report (See attached report):**

- Moorings: Approximately 25 NSYC members prepared their boats for and weathered Tropical Storm Isaias.
- NSYC floating dock was damaged by a 60 ft. power boat that broke loose. The dock was temporarily repaired by Capt. Vic. and is serviceable. A temporary safety railing was also constructed on the South side of the dock.
- Capt. Vic. Met with insurance adjusters, PC Lloyd Herman who is representing NSYC. Eric Melrose whose company builds docks is preparing estimates for repairs options.
- Work Boat, Junior sailing Mako & both launches are ok.
- Under Toad, was storm prepped by Anthony, Victor & Paul who removed her sails and installed additional safety pennants.
- She was recommissioned by Victor, Neil and Anthony and has been sailed with no issues. UT has some repairs are underway.
- NSYC BSP is fortunate that UT has been looked after when issues arise by Richard Raskin, Bill Palafox, Robert Coles, Marc Epstein, Lloyd Herman.
- Post Sail Reports coming in usually reporting no issues.

**e. Membership (see attached report):**

Two strong Social Associate/Boat Share/Junior Sailing candidates for 2021 toured NSYC. New members approved for 2020 thus far: 3 Social Associate/Boat Share members (DellAquilas, Puranis and Herberts) and 1 Affiliate (Harrisons).

**f. Education Report: nothing to report**

**g. Marketing and Communication (see attached report):**

- Visitor Open House slated for Oct 25
- Website:
  - Online Laser Sailboat Reservations, Post Sail Report, program description and procedures successfully installed on nsysc.net.
  - Website edits, updates, fixes continue...esp. Borden Cup and Laser program documents and links.
  - nsysc.net is a good marketing tool & source of membership leads
- Blinker: Recent issue June 2020...next issue TBD
- Eblast: Continue

**h. Race Management (see attached report):**

- 2 successful and well-attended Club races (Epstein single-handed and Smith double-handed) thus far.

- Borden Cup (max crew of 3) on tap for Sunday, August 16. 6 Entries this far.
- Moonlight Regatta (sans post-race breakfast) and Commodore's Cup are upcoming (August 29 and & September 13 respectively). Linda will host breakfast.
- Manhasset Bay Worry Wart in pretty good condition.
- Thirsty Thursday and Manhasset Bay One Design racing are gradually gaining momentum
- NSYC supports one design race committees, along with MBYC and PWYC
- Welcome Evan Spence to RMC who will initially shadow Giulio Varsi!

**i. Boat Share:**

- Bill orchestrated Skipper Qualifications for Epstein with Dellaquila, Cohens with Hausner and Palafox with Spoonhower.
- Gary is slated to provide sailing lessons for the 2 newest Boat Share members.
- We now have 10 Qualified Skippers....12 total in Boat Share, max available...15.

**j. Junior Sailing:**

L. Kulla reports that the sailing program has been highly successful and is in its last session. The program significantly contributed to revenue and net income. The instructor was well received; and there is a need to expand the dinghy dock.

**k. Investment/Audit:** nothing to report

**5. Old Business/Action Points**

**Action:** Bylaws need to be updated to include investments; that will be done in the fall.

**Action:** K. Verola to match new members to committees where they have interest.

**Action:** P. Hirschhorn to investigate Helly Hansen/other clothing for anniversary. He will need to get feedback from members regarding their interest given the cost. Will need to get orders from members and commitments to purchase prior to putting in orders.

**6. New Business**

**Action:** L. Kulla expresses the need to identify a new vice commodore who can move up and assume the responsibilities of the commodore.

There being no further business, on a motion from R. Lifson, seconded by C. Zaskorski the meeting was adjourned at 9:17 pm.

Respectfully submitted,

Ruta Ledins

Secretary