

North Shore Yacht Club

Bridge Minutes

Tuesday, October 13, 2020

1. Call to Order: The meeting was called to order at 7:37 pm by L. Kulla

Present: Linda Kulla, Commodore; Peter Hirschhorn, Rear Commodore; Colin Schneider, Treasurer; Ruta Ledins, Secretary; Bill Palafox, Trustee; Evan Spence, Trustee; Roger Lifson, Trustee; James Ebenau, Trustee; Edward Flores, Trustee; Karen Verola, Trustee; Richard Predmore, Member

Absent: Carlo Zaskorski, Fleet Captain

2. Announcements: L. Kulla notes that Richard Predmore has been nominated as Vice Commodore for the new year.

3. Approval of Prior Meeting Minutes:

Motion: B. Palafox makes a motion seconded by P. Hirschhorn to waive the reading of the minutes and accept the September 8, 2020 Bridge minutes. The motion is approved unanimously.

4. Officer/Committee Reports:

a. Commodore's Report:

L. Kulla announces the slate of officers for the coming year put forth by the nominating committee to be voted on during the upcoming membership meeting:

Linda Kulla	Commodore
Richard Predmore	Vice Commodore
Peter Hirschhorn	Rear Commodore
Carlo Zaskorski	Fleet Captain
Colin Schneider	Treasurer
Gary Wachter	Secretary
Roger Lifson	Trustee
David Posner	Trustee

Leo Kamp has submitted his \$1,500 bond for redemption as he is moving to Florida. The Board discusses collecting such requests and redeeming bond redemptions two times per year at the Board's discretion.

Motion: R. Lifson makes a motion seconded by B. Palafox to redeem L. Kamp's \$1,500 bond. The motion is approved unanimously.

The Board discusses the need to designate signatories on the Club's investment accounts. L. Kulla notes that the head of the investment committee needs to be replaced because he is

moving and suggests the Commodore be temporarily designated a signatory until a replacement is found.

Motion: R. Lifson makes a motion seconded by P. Hirschhorn to designate the current Treasurer and current Commodore as signatories on all North Shore Yacht Club investment accounts and to have them act jointly with respect to all related decisions. The motion is approved unanimously by the Board.

Action Item: The Board is to identify a new investment head for the Investment Committee. Once identified and approved, the Board will designate the investment head as signatory on all investment accounts, replacing the Current Commodore. In addition, L. Kulla will request that the heads of the By Law Committee review provisions regarding investments and propose changes.

L. Kulla notes that Fran Lublin from Crown Jewel has been frustrated by the constant need to clean up their boat because an osprey has been trying to build a new nest on their boat. The osprey's nest was previously on shore and fell. In addition, the Lublin's have been struggling with COVID 19 and have other boat issues related to electrical problems. The Lublin's have decided to resign from the club and move their boat to a slip at a local marina. They would like to be able to use their old mooring from time to time and have asked the club if this is a possibility.

L. Kulla proposes that the club grant the Lublin's a one year leave of absence and allow them to use the mooring if they agree to maintain and pay for the maintenance of the mooring and also pay the \$40 guest fee for the times that they use the mooring. The Lublins could remain members of NSYC and become Associate Members. The Board agrees with this arrangement.

Action Item: L. Kulla to discuss proposal with Lublins

L. Kulla notes that the club will be facing a \$25K deductible cost related to repair work required on the dock and walkway. This occurred during the recent storm when a boat broke lose from Capri and caused damage to these areas. Insurance will not be used to cover clubhouse damage as the damage was minor.

During the prior year NSYC became a member of the Yachting Registry at a cost of \$500, which gave members reciprocity rights at numerous yacht clubs. Given budgetary constraints, limited use by members and the modest benefits provided, participation will not be renewed in the next year.

L. Kulla asks that all officers submit their reports for the upcoming Membership Meeting scheduled for October 17, 2020 by Thursday so that the reports can be forwarded to membership ahead of the meeting as was done for the Spring meeting. All officers are requested to wear uniforms and trustees are requested to appropriate attire.

b. Rear Commodore's Report: (full report attached)

The Club House has been quiet this past month, as have previous months during the period of Covid-19. There should have been almost no one inside except for special circumstances. We have held off any deep cleaning of the facilities. I probably will hold off on the carpet cleaning until spring of next season when we know more of how our club will be used.

As our sailing season is coming into the final weeks, we will make plans to start breaking down the outside items that need to be stored for the winter. The deck awning will need to be removed and stored. Deck furniture will also have to be cleaned and brought inside to the basement.

With upcoming fall work parties, I might recommend we get 1 or 2 persons in to clean the kitchen area. Even though it should not have been used much during this year, it is obvious some have gone in and used some of the appliances.

There are no repairs currently that I see need to be undertaken on the building. We talked about doing some painting of walls on the main level hallways and bathrooms. Until after the restrictions of Covid-19 are lifted, we will hold off on doing any of this work, either by work parties or outside contractors.

Captain Vic has suggested to me that we should consider having the parking lot re-sealed as its been several years since the last coating. I will get a price for this but hold off on this expense until after we review our new budgets.

With regards to Capital Improvements, we should keep the two projects of upgrading our water system and electric systems has high priority. However, given these projects, along with having to repair or replacing our dock from the damage during the last storm, will all require considerable expense. I believe after we review our final budget projections for 2021, we will need to discuss how we intend to pay for these outlays.

Budget projections for the Club House items for 2021 are attached.

c. Treasurer's Report (See attached report):

Total Checking/savings in accounts has decreased from \$99,593 to \$83,953 from 8/31/2020 to 9/30/2020. Anniversary fund has \$10,000; the launch fund/building fund has \$36,400. Club's investments currently total \$297,459.51.

YTD income is \$214,891, down 10.31% compared with prior year. Dues are down 17.8%, junior sailing income is up 89.7%, and boat share program income is up 28.57%. Expenses are down 10.25% and net income is up 1.85%.

Accounts receivable as of 10/9/2020 is \$3,721.99, with greater than 90-day receivables at \$3,979, less credit of \$1602.21 for Kovach = 2,376.86. L. Kulla left message for Alvarez; Giaramita asked for a statement and said will pay; Bill could not reach Herbert; Silverman is having financial difficulties.

The budget was discussed. A deficit is expected for the coming year given the \$25K insurance deductible.

Action Item: Board to consider options for mitigating expected deficit.

d. Fleet Captain Report (not present - see attached report and summary below):

NSYC floating dock - Capt. Vic has been in contact with Eric Melrose who will repair the floating dock and railings before next season.

Launches - Capt. Vic. serviced the hydraulic steering gaskets on the Victor launch. Linnea will be pulled on Oct 15. Victor will be pulled November 15. Launches will be shrink wrapped and winterized.

Under Toad - will remain in the service until end of October, Matt Meyran/Water taxi will provide launch service. Chanel 9. UT will be hauled by November 2 and will be prepared for winter storage on Saturday November 7. Boat share volunteers please advise availability. The engine must be winterized, it will need to be taken to Jimmy at La Motta's and stored in Bob Ebenau's garage, the Battery must be given to Capt. Vic. The sails must go to the sailmaker to be washed and checked for any repairs.

UT has been sailed, by Evan, Neil, Paul, Carlos, Ernie, Adriana, Anthony & Victor. with few issues lately. The Post sail report set up by Bill & Richard works well to inform of repairs needed so they can be completed quickly to keep UT in service.

UT has been looked after when issues arise by Richard Raskin, Bill Palafox, Robert Coles, Marc Epstein, Lloyd Herman, Capt. Vic & CZ. UT will seek volunteers to replace worn cam cleats & fair leads for ongoing maintenance.

CZ will seek volunteers to replace worn cam cleat fair leads for ongoing maintenance. If you wish to sail until Nov 15, please let Captain Vic know. All boats must leave the mooring field by November 15.

e. Membership (see attached report):

Leads: 5 strong Social Associate, 3 Boat Share, 1 Junior Sailing candidates

Expecting to interview 3 membership candidates by Dec 31st

24 website and /or telephone inquiries have been received to date.

New members approved by the Board for 2020 thus far:

- 3 Social Associate/Boat Share members (DellAquilas, Puranis and Herberts)
- 1 Affiliate (Harrisons)

f. Education Report: Nothing to report

L Kulla suggests that education sessions resume with zoom format.

g. Marketing and Communication (see attached report):

- Visitor Open House slated for Oct 25; will be limited to Board members and Boat Share representatives
 - We are inviting a respectable list of 100+ prospects

- Will work with L. Kulla on the Covid 19 protection aspects
- Website:
 - Online Laser Sailboat Reservations and Under Toad Reservations, Post Sail Report, program description and procedures are working fine on nsyc.net.
 - Website edits, updates, racing and meeting documents, fixes, calendar are current
 - Monthly Board Reports and Spring 2020 Membership Meeting Minutes are on the website
- Blinker:
 - Recent issue June 2020
 - Next issue a full table of contents and board content is needed
 - Content deadline Nov 16; publish Dec 1st
- Eblast: Continue as needed
- 150th Anniversary video prepared by G. Wachter will be shown at Membership Mtg

h. Race Management (see attached report):

- 2 successful and well-attended Club races (8 boats, Sept 13 Commodore's Cup was enjoyable, Sept 27 Borden Cup capped-off a successful racing season despite COVID 19
- The club successfully ran 4 of 5 club races and was forced to cancel our 2 open Regattas (Day Race and Moonlight Regatta).
- Thirsty Thursday racing is over for the season. Several NSYC boats participated – Ziev, Raskin, Ebenau

i. Boat Share:

- Gary Cohen has remained in the ready to provide sailing lessons for the 2 newest Boat Share members (Puranis and Herberts).
- We now have 10 Qualified Skippers....12 total in Boat Share, max available...15.

j. Junior Sailing: nothing new to report

L. Kulla has requested someone replace her as Junior Sailing head.

k. Investment/Audit: nothing to report

L. Kamp needs to be replaced as he is moving to Florida.

5. Old Business/Action Points

Action Item: L. Kulla to put on agenda for December and January- how to get race committee participants.

Action: Bylaws need to be updated to include investments; that will be done in the fall.
L. Kulla to contact K. Magida and H. Goldsmith

Action: K. Verola to match new members to committees where they have interest.

Action: P. Hirschhorn to investigate Helly Hansen/other clothing for anniversary. He will need to get feedback from members regarding their interest given the cost. Will need to get orders from members and commitments to purchase prior to putting in orders.

Action: Work parties to be arranged for the fall; L. Kulla to draft eblast to membership to find people to work on specific projects.

6. New Business

Action: Nominate member for service award. L. Kulla is considering L. Herman.

There being no further business, on a motion from P. Hirschhorn seconded by C. Schneider the meeting was adjourned at 11:08 pm.

Respectfully submitted,
Ruta Ledins
Secretary